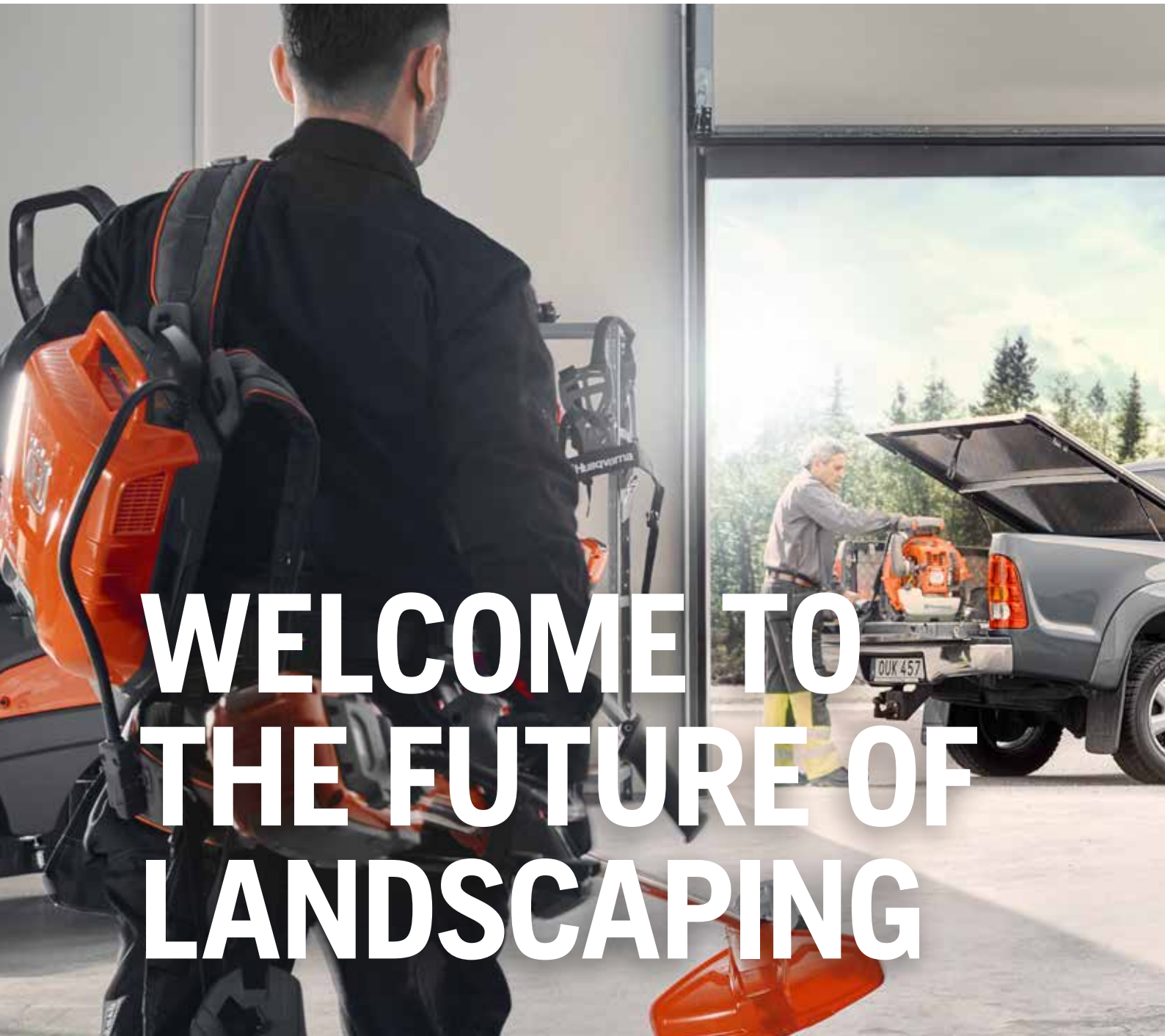


IF YOUR EQUIPMENT COULD TALK, WHAT WOULD IT TELL YOU?



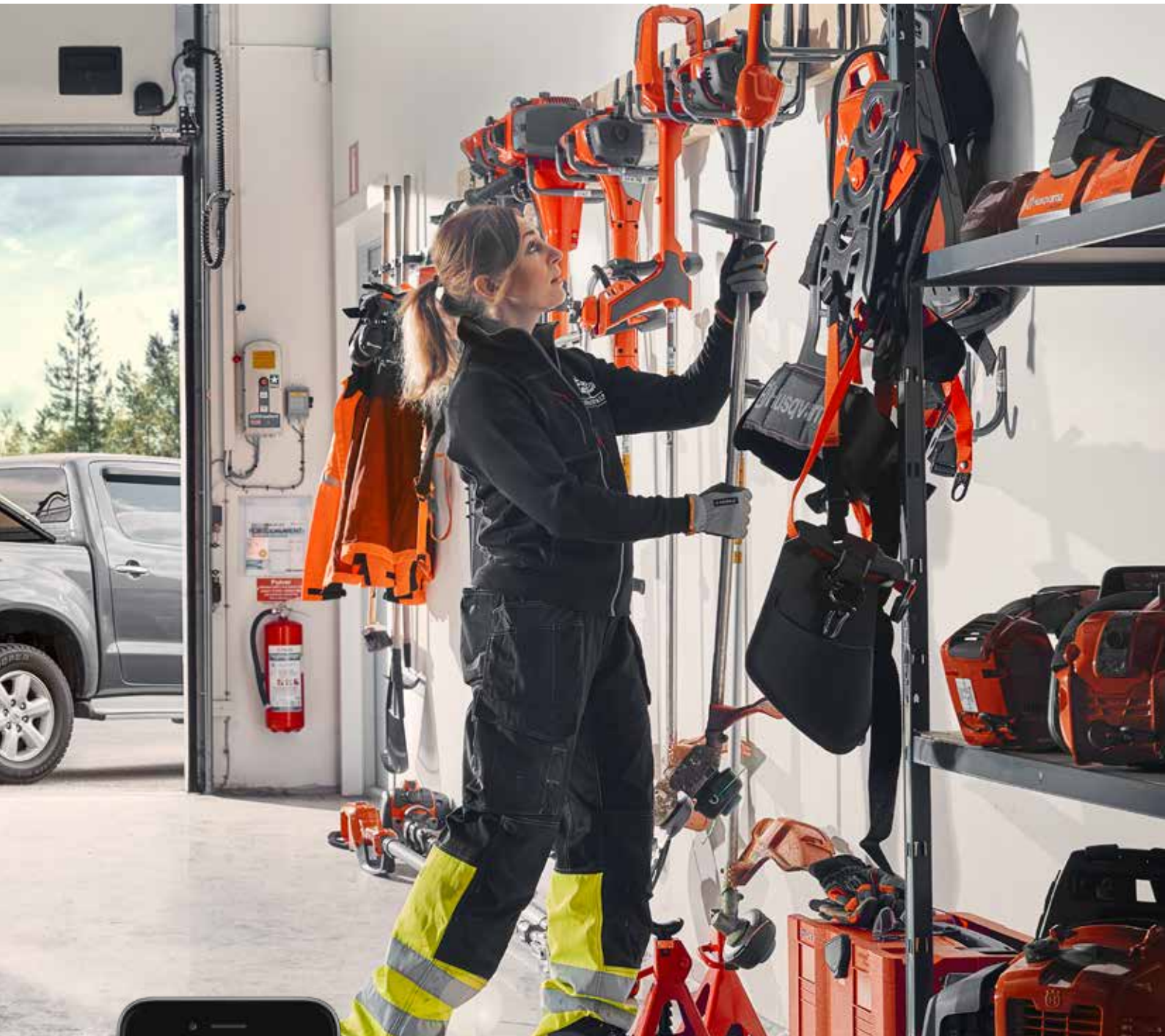


WELCOME TO THE FUTURE OF LANDSCAPING

Fitness trackers, alarm systems, cars, light bulbs, toothbrushes, you name it. Everywhere you look, new connected products are arriving to make your life just a little bit better and easier. And now that all our professional products can be equipped with sensors, we're bringing the same benefits to the landscaping business.

Whether you spend your days outside or at the office, you can learn a lot from listening to your equipment. When every machine not only knows exactly how it's been used and when it needs service, but also how your day has been, you can improve your way of working based on real insights, rather than guesswork. Which all contributes to a smoother workday and increased profitability for your business.

The future of landscaping is here. We call it Husqvarna Fleet Services.



THE KEY BENEFITS OF HUSQVARNA FLEET SERVICES

1. ALWAYS READY FOR WORK

Get a complete overview of all your equipment, and keep track of their maintenance status, so you can always rely on your machines to be ready when you are.

2. SMARTER WAYS TO WORK

Find ways to organize your work better and get personal advice on machine handling.

3. A LESS STRENUOUS WORKDAY

To minimize the risk of strain injuries, you can keep track of individual vibration levels and working hours.



06:46

Just wanted to let you know
I'm fighting fit today.

//Your front mower

WHAT IT WOULD TELL YOU ABOUT

ALWAYS BEING READY



SERVICE IN TIME AND PREVENT COSTLY BREAKDOWNS

A breakdown when you're out working is always frustrating. You might have to go back to the office to get a replacement machine, or make do with one that isn't as well suited for the job. Of course this also has a big effect on how much work you get done, often leading to unnecessary make-up days. But in fact, most breakdowns can be avoided by servicing your equipment in time. This is where Husqvarna Fleet Services comes to your help. It alerts you well in advanced that a machine is due for service, so you can always find a service appointment that suits your schedule without disturbing your planned jobs, and you can order spare parts before you urgently need them.

A PERFECT OVERVIEW OF ALL YOUR EQUIPMENT

Does your company have more machines than you actually use? Or too few? Honestly, are you even sure how many you have? Manually managing your machines can be a big hassle, especially if you have a lot of them. With Husqvarna Fleet Services, they're all registered digitally in one place. By logging in to the system, you can see all their types and designations, how much they have been used lately and when they last was serviced.



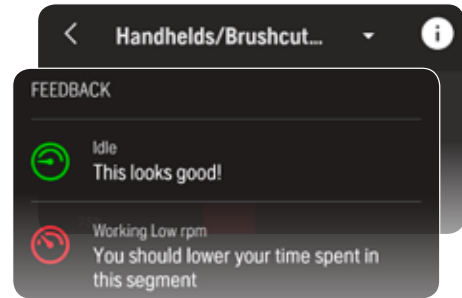
MAKE YOUR MACHINES LAST LONGER

How you handle your equipment has a huge impact on its service life and reliability. With Husqvarna Fleet Services, the machine handling reports help you use every machine optimally. By minimizing wear and tear, you reduce the risk of breakdowns that lead to costly reactive repairs and unplanned downtime, while also making sure every machine lasts as many seasons as possible. Plus, when you use the machines correctly, you greatly reduce the risk of accidents.

WHAT IT WOULD TELL YOU ABOUT SMARTER WAYS TO WORK

INDIVIDUAL TIPS ON HOW TO IMPROVE

Working in landscaping requires great skill. And even the best of operators can improve. Not least when it comes to safely and efficiently handling the equipment in a way that minimizes wear and fuel consumption. In the app you get access to a host of videos, describing key techniques for the various machines. You also get relevant, individual feedback based on how you use them. This is done by constantly tracking the engine speed of each machine and comparing it to its optimum rpm range.



THE RIGHT TOOLS FOR THE RIGHT JOB

Few things are as burdensome as trying to do your job well when you don't have the right tools. By looking into the machine statistics on the website, you can see when a tool is too weak or too strong for the job. This provides managers, team leaders and technicians with valuable clues on how the fleet composition can be improved. So the teams always have access to equipment that's perfectly suited for their jobs.



EVERYTHING YOU NEED TO KNOW ABOUT THE JOB

Exactly where is the site? What were we supposed to do there? Who has the key to the gate? Does anybody have the client's phone number? Don't worry. If you use Husqvarna Fleet Services, you can store all the information about the job in one place, so everybody has it in their app. This saves you a lot of time and stress.

FOUND SOMETHING NEW TO DO?

The app also includes a feature that allows you to send new business leads back to the office. Let's say you've spotted a new area that the client might need help with. Just use the app to snap a picture, choose which client and job it belongs to, and it'll automatically show up on your Husqvarna Fleet Services website. After all, happier customers and more business for your company are always good things.





17:12

Great job today! Let's find
an even better way tomorrow.

//Your brushcutter



06:21

Tough day at work yesterday, huh?
Take care!

//Your back-pack blower

WHAT IT WOULD TELL YOU ABOUT A LESS STRENUOUS WORKDAY



KEEP YOUR VIBRATION LEVELS IN CHECK

Working in the landscaping business can sometimes be strenuous. To last in the job, you want to make sure you don't exceed the recommended maximum vibration levels. Husqvarna Fleet Services helps you do just that. Be sure to carry your individual operator tag, and the system will automatically calculate how much vibration you have been subject to, based on time and the actual machines you've been using. The app provides you with daily vibration reports so you can make sure you stay within the limits. Furthermore, the manager gets a comprehensive overview on the website, making it easier to plan for a sustainable working environment for all operator teams.



LOOK BACK AT THE WORK YOU'VE DONE

Curious about how and how much you have been working lately? Just check your workday log in the app. Since the sensors detect every time you use a specific machine, you get a good overview of your day at work. You can also check older data to identify trends.



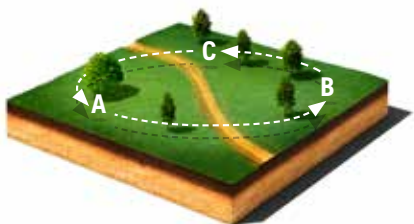
TIME TO CHANGE TASKS?

Variation at work is not only fun. It's also key to reducing the risk of repetitive strain injuries. But it's often hard to see in real life how your days really are, and when you could benefit from doing something else for a change. Husqvarna Fleet Services provides everybody with the hard facts on just how much they use each machine type – making it easier to plan for a more varied workday.



START LOOKING AT YOUR BUSINESS FROM A NEW PERSPECTIVE


The Husqvarna Fleet Services website provides business owners, fleet managers and service managers with the perfect overview. By digging into the data you get valuable clues to how you could work smarter and further develop the business.



EFFICIENCY

GET THE JOB DONE ON TIME

The operator teams are a landscaping company's biggest assets. To be successful in business, you want to reduce all hassle during their workdays, so they can focus on what they do best. Add team productivity reports, workday logs and machine statistics to what you already know, and you might get new insights into how you together can structure the work better. By minimizing unnecessary time spent on waiting, transport and administration you can make workdays run smoother, so you get more done with less effort. And in turn build a more successful business.



Mon	Tue	Wed	Thu	Fri
Site 1	Site 2	Site 3	Site 4	make-up work
Site 2		Site 5	Site 6	
			Site 7	

UTILISATION RATE

INCREASE THE NUMBER OF BILLABLE HOURS

One key performance indicator for a landscaping business is the so-called utilization rate – the percentage of your total working hours that are billable to the client. When the operators can work efficiently without spending unnecessary time on other tasks or breakdowns, you free up time and reduce the need for make-up days. Just imagine how your company could benefit by spending this time on new business instead. Increasing the billable hours by as little as a couple of percent will have a huge effect on your bottom line.



"It used to be quite hard for me to plan the maintenance. But now – instead of heavy archives of paperwork and maintenance logs – I can store and overview all information in the computer and know in advance if a machine is due for service."

Jochum Oenema, Service Technician, Snoek Hoveniers



"Now, our operators always have machines that are well prepared and problem free. They don't have to interrupt work as there are fewer breakdowns in the field. This way, we don't lose time and money."

Benoit Brohan, Team Leader, Gesvres Entretien



"Everyone wants an easier workday, so the question we're now asking is, how can we achieve that? Let's rethink how we plan the day and use the machines to relieve the physical work."

Håkan Björklund, CEO, Två Smälänningar



FLEET OPTIMIZATION

PLAN AHEAD TO INCREASE PRODUCTIVITY

Husqvarna Fleet Services allows you to take control of your entire fleet of machines. Since you always know when every machine needs service, you minimize the risk of breakdowns, so you can reduce the number of spare machines. By looking at the machine statistics, you can analyze whether your fleet is oversized or undersized as well as how your fleet composition could be improved. This allows you to better plan your future investments to increase productivity. Furthermore, you can look into the operator reports and find ways to balance the workload between the different teams.

PRICELESS INSIGHTS

A BETTER WORKPLACE FOR EVERYONE

Getting to know your business better has a number of other benefits. Some of them are not easily measured in financial terms, but are no less important. Take the safety and health of the operators, for example. By servicing your equipment in time and tracking vibration levels you can reduce the risk of workplace accidents and injuries. Furthermore, by being transparent and providing everyone with access to their own data, you can strengthen team involvement. Which all contributes to a more sustainable and attractive workplace – where everyone listens to each other.

WHAT YOU NEED TO GET STARTED



MACHINE SENSOR

Equip every machine you want to keep track of with a sensor, and you'll get access to all information about when and how it is used.



OPERATOR TAG

Supply all team members with operator tags to get access to reports on vibration levels and working hours. A tag connects wirelessly to the machine sensor.



BASE STATION

Can handle an unlimited number of machines. Uploads the data from the sensor, so you can access it on the website and in the smartphone app.



DATA SERVICES

When you subscribe to Husqvarna Fleet Services, you get access to three services based on the data from the machines. If you opt for operator tags, you also get access to vibration reports, operator statistics and operator workday logs.



SMARTPHONE APP

The Husqvarna Fleet Services app is available for Apple and Android phones and can be downloaded by all operators for free at the App Store or Google Play.



WHAT COULD YOU GAIN BY LISTENING TO YOUR EQUIPMENT?

Use our online tool to get an individual analysis of how your business could benefit from Husqvarna Fleet Services. From the website you can also contact us to get more information or a live demo of the system.

www.husqvarna.xxx/husqvarnafleetservices

